

# Ayumu Satoh

Associate Consultant



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## en world Japan K.K.

12F Tokyo Square Garden  
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Chuo-ku Tokyo 104-0031

Dear Hiring Manager,

July 16, 2024

I am writing to express my interest in the Associate consultant position at en world Japan. With my extensive experience and passion, I am excited about the opportunity to contribute to your team and provide world-class service to your customers. I am particularly drawn to en world Japan's commitment to responsibility and trust, values that align perfectly with my own professional goals. When I saw that your company was hiring for this position, I knew I had to apply, as I am eager to utilize my skills and experience in a global environment.

I have four years of sales experience with a dental company. During this period, I was in charge of over 80 clinics, provided the products that increase customer satisfaction, and consistently received positive feedback from customers. I particularly put effort into developing new customers by walk-in-sales to meet sales goals. Firstly, by independently creating a customer database, I gained a deep understanding of the needs of prospective customers and clearly analyzed how our products and services can meet their needs. Taking these factors into consideration, I've built trust and relationships with them by providing accurate products and helping them understand how these tools could improve their business. My ability to provide continued support and make proposals that meet customer needs led to the acquisition of 13 new customers in one month. This achievement ranked second among all new employees in the company's history.

What sets me apart from other candidates is my unwavering passion for providing exceptional service. I am determined to ensure every customer is satisfied and take full ownership of their pain points, seeing them through to resolution. I consistently exceeded customer expectations by prioritizing their needs and providing prompt, accurate solutions. I go beyond simply trying to sell a product or service and am genuinely interested in improving my customers' day-to-day.

Throughout my career, I have honed my skills in relationship building, problem-solving, adaptability, and goal orientation. These skills have enabled me to build strong rapport with customers and efficiently handle high-pressure situations. I am confident that my experience and dedication will contribute to the continued success of en world Japan.

Thank you for considering my application. I have attached my resume for your review and would welcome the opportunity to discuss how my skills and experience align with your company's needs in more detail.

Yours sincerely,

*Ayumu Satoh*

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